

Financial Evaluation of X

CONTEXT

Existing knowledge of parties involved / basics of opportunity

Link to strategic goals / risks in AI

Link to R1 performance / position (i.e. profit, cash)

RESULTS AND FINANCIAL ANALYSIS

Numbers per requirement request

Significance to the business - i.e. project's revenue / GP as a % of total company revenue / GP

GPM vs. Company / Division average

Cash - outflow / inflow, timings, consider in context of R1 Cash position

ASSUMPTIONS

Calc is based on various assumptions and the result will change if the assumptions change

State each assumption and critique it (compare with AI/Exam info/R1)

Critique source of information, methodology of calc, missing costs, forecast period too short, timeframes

FACTORS TO CONSIDER (per requirement and 'other' factors)

6x most obvious points, keep it brief and aim for lots of different points

Any 'other' factors which are obvious from Exam info

Plus generic points e.g. impact on management time, customers, staff, reputation, other streams

ETHICS

For each issue:

- describe ethical issue, why it may be unethical and potential impact
- consider whether it may not be unethical
- recommend action to take

CONCLUSIONS

Conclude on every section (copy key point from each section)

Decide whether to accept project or not

RECOMMENDATIONS

Action points on issue raised in each section

Think stakeholders e.g. Negotiate, Due diligence, Capacity, Staff, Other customers

Market research