

Requirement 2: Financial Evaluation

CONTEXT

Existing knowledge of parties involved / basics of opportunity

Link to strategic goals / risks in AI

Link to R1 performance / position (i.e. cash)

RESULTS AND FINANCIAL ANALYSIS

Numbers per requirement request

Significance to the business - i.e. project's revenue / GP as a % of total company revenue / GP

GPM vs. Company / division average

Cash - outflow / inflow, timings, consider in context of R1 Cash position

ASSUMPTIONS

Calc is based on various assumptions and the result will change if the assumptions change....

State each assumption and critique it (vs. AI?)

Critique source of information, methodology of calc, missing costs, forecast period too short

FACTORS TO CONSIDER (per requirement)

6x most obvious points, keep it brief and aim for range

OTHER FACTORS TO CONSIDER

Any other issues which are apparent from EP plus generic points

e.g. impact on management time, customers, staff, reputation, other streams

CONCLUSIONS

5/6 points

Conclude on every section and whether to accept project

Reword points slightly from main section so that it is not a direct copy and paste but DO NOT change any point

RECOMMENDATIONS

Action points on issues raised in each section

Think stakeholders e.g. Due diligence, Capacity, Staff, Other customers

More market research

ts / numbers